

## OFFICERS

Elaine Breeze  
SummerHill Homes  
Chair of the Board

Jim Comstock, M.Ed., CEAP, C.A.S.  
Seton Medical Center/Coastside  
Vice Chairman

Steve Mincey  
DES Architects + Engineers, Inc.  
Vice Chairman

Paul Casias  
My-Business-Advisor LLP  
Vice Chairman - Finance

JoAnn Kemist  
Sequoia Hospital/CHW  
Secretary

Robert Webster  
Bohannon Development Company  
Past Chairman of the Board

## DIRECTORS

Todd Adair  
BKF Engineers

John Adams  
Wells Fargo

Kandace Bender  
San Francisco International Airport

Norman Book, Jr.  
Carr, McClellan, Ingersoll,  
Thompson & Horn

Steve Dworetzky  
United American Bank

Ezra Garrett  
Pacific Gas and Electric Company

John Hamilton  
Embarcadero Capital Partners, LLC

Max Keech  
KEECH Properties, LLC

Rich Lamb  
Webcor Builders

Janine McCaffery  
Wells Fargo Insurance Services

Stephen J. Pilch  
Stockbridge Real Estate Funds

Randy Okamura  
AT&T

Randy Smith  
Oracle USA, Inc

Kenneth Young  
Equity Office Properties

T. Jack Foster, Jr.  
Foster Enterprises  
Emeritus Advisor to the Chairman

Paul Shepherd  
Cargill Salt  
Emeritus Advisor to the Chairman

## SAMCEDA STAFF

Rosanne Foust  
Acting President & CEO

Moses Kopmar  
Manager of Operations & Research

March 18, 2010

Office of Honorable State Senator Joseph Simitian  
State Capitol, Room 2080  
Sacramento, CA 95814

Dear Honorable Senator Simitian:

With so many constituencies pressing their various interests upon legislators, we believe it is essential to refine, rather than continue to expand, the scope of legislative focus. There is no doubt that California is in a difficult position. Multiple political and economic factors have contributed to the state's difficulties, and while everyone is eager to step forward with a proposed solution, we recognize, as we are sure you do, that there is no silver bullet.

We do however believe that there are several important areas that, if addressed intently and thoroughly, would go a long way toward restoring the state's political and fiscal equilibrium. Therefore, we are encouraging the state legislature to narrow its focus and concentrate on the following objectives:

- Incorporating a "pay as you go" model of identifying viable, sustainable funding sources prior to enacting legislative programs.
- Working to rebalance and solidify the state's tax structure, both to ensure a more stable tax revenue flow and establish an economic environment that is competitive and conducive to attracting and retaining businesses.
- Instituting a more efficient and practical "simple majority" vote requirement to pass a state budget (in lieu of the current 2/3 "super majority" vote requirement). This support applies only to the vote threshold required to pass a budget – we do not advocate, nor do we necessarily support, a lowering of the 2/3 vote threshold required to pass a tax measure.

Resolution of these core issues will lay a foundation for more efficient and sustainable legislative and fiscal processes going forward.

Further, we believe it is imperative that California establish a credible, sustainable fiscal policy path that, while continuing to allow for economic and social growth, does so in connection with clearly defined sources of funding. Inextricably linked to fiscal policy is the issue of tax structure. California's volatile and unpredictable tax revenue flow from year to year is the product of a tax structure that is overly concentrated and under diversified and overly

## OFFICERS

Elaine Breeze  
SummerHill Homes  
Chair of the Board

Jim Comstock, M.Ed., CEAP, C.A.S.  
Seton Medical Center/Coastside  
Vice Chairman

Steve Mincey  
DES Architects + Engineers, Inc.  
Vice Chairman

Paul Casias  
My-Business-Advisor LLP  
Vice Chairman - Finance

JoAnn Kemist  
Sequoia Hospital/CHW  
Secretary

Robert Webster  
Bohannon Development Company  
Past Chairman of the Board

## DIRECTORS

Todd Adair  
BKF Engineers

John Adams  
Wells Fargo

Kandace Bender  
San Francisco International Airport

Norman Book, Jr.  
Carr, McClellan, Ingersoll,  
Thompson & Horn

Steve Dworetzky  
United American Bank

Ezra Garrett  
Pacific Gas and Electric Company

John Hamilton  
Embarcadero Capital Partners, LLC

Max Keech  
KEECH Properties, LLC

Rich Lamb  
Webcor Builders

Janine McCaffery  
Wells Fargo Insurance Services

Stephen J. Pilch  
Stockbridge Real Estate Funds

Randy Okamura  
AT&T

Randy Smith  
Oracle USA, Inc

Kenneth Young  
Equity Office Properties

T. Jack Foster, Jr.  
Foster Enterprises  
Emeritus Advisor to the Chairman

Paul Shepherd  
Cargill Salt  
Emeritus Advisor to the Chairman

## SAMCEDA STAFF

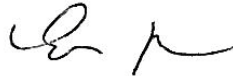
Rosanne Foust  
Acting President & CEO

Moses Kopmar  
Manager of Operations & Research

exposed to fluctuations in personal income, sales and capital gains taxes. We believe there are fundamental measures that can be implemented to stabilize the state's tax structure and ensure that the California business climate does not become further prohibitive to current and potential new businesses.

We urge the legislature to narrow its focus to these issues which are paramount to restoring political and fiscal stability to our system. We look forward to hearing your comments regarding these suggestions.

Sincerely,



Elaine Breeze  
Chair, SAMCEDA



Alyn Beals  
Chair, Redwood City/San Mateo County Chamber of Commerce



Alicia Petrakis  
Chair, San Mateo Area Chamber of Commerce